Senior Account Manager for German Speaking Market

Role

As part of our Account Management Team, our new member will manage the relationships with our large international merchants. Key responsibilities of this role are:

- Maintaining and expanding relations with our key clients
- Managing the internationalisation of our clients through excellent project management
- Work closely with International sales team to develop strong relationship with merchants
- Provide technical advice and support to merchants determine optimal e-commerce solution

The role is based in the Amsterdam headquarters and reports to the Head of Account Management.

Our ideal candidate brings the following:

Personality

- Independent, intelligent self-starter who enjoys working in a dynamic, young and entrepreneurial environment
- Strongly customer driven
- Team player who can demonstrate a clear understanding of complex issues
- Technical Knowledge
- Willingness to travel

Professional experience

- Proven track record as an account manager in the payments industry
- In-depth understanding of the eCommerce industry and knowledge of the sectors Online Payment and Financial Services is
- Pragmatic and solution focused professional
- International experience

Skills

- Fluent in English, German and preferably another European language
- Excellent communicator
- Sound technical understanding
- Standard computer skills are a prerequisite