

Senior Account Manager

- Position**
- This position is based in the Amsterdam headquarters and reports to the Head of Account Management.
 - This person works closely together with the International Sales and Account Management team.
- Education**
- Academic, preferably MSc or MBA in business or technical field.
- Required experience / skills**
- Proven track record in account management.
 - Proven experience and knowledge in online payment industry.
 - Flexible, informal yet professional. Excellent communicator.
 - Team player.
 - Willingness to travel.
- Key tasks**
- Responsible for managing relationships with large international merchants.
 - Responsible for rolling out our services to new merchants.
 - Responsible for the customer satisfaction of their merchant pool
- Languages**
- Fluent in English and preferably another European language.
- Background**
- Minimum 5 years of experience in an account management role on complex enterprise software, technical infrastructure or financial services.
 - International experience.
- Personality**
- Strongly customer driven.
 - Independent, self-motivator, intelligent, entrepreneurial.
 - Preference to work in a young entrepreneurial environment.
 - Wants to work in the forefront of the market.